

# Learn how the development process works.

## Land Acquisition and Development Finance

**Instructor:** Chuck Miller GMB CGB CGR CAPS  
MIRM CMP MCSP CSP

Learn how the land acquisition process works from market analysis through property acquisition. This course will show you how developers assess markets, acquire land and devise site plans that are most likely to attract financing on optimal terms.

**As a graduate of this course, you will be able to:**

- Explain the major tasks of land development
- Navigate the land acquisition process from market analysis through property acquisition
- Recognize various types of development financing and understand the guidelines for obtaining the necessary

### Designation Credit:

GMB

### Continuing Education Credit:

CAPS, CGA, CGB, CGR, GMB, CSP, Master CSP, CMP, MIRM

This course has been approved for 6 hours of Realtor continuing education credit by the Idaho Real Estate Commission.



## Additional Information

Wednesday Sep 12, 2018  
8:00 am to 5:00 pm

Stewart Title Company  
1944 S. Eagle Road  
Meridian, Idaho 83642

## Registration Information

(one form per attendee)

NAME \_\_\_\_\_

COMPANY \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_

STATE \_\_\_\_\_ ZIP \_\_\_\_\_

PHONE \_\_\_\_\_ CELL \_\_\_\_\_

FAX \_\_\_\_\_

E-MAIL ADDRESS \_\_\_\_\_

Please note: It is NAHB's policy not to share or sell its e-mail addresses.

### Fees and Payment

- NAHB Member \$225  Non-Member \$325
- Check made payable to: Chuck Miller Education Services LLC
- MasterCard  Visa
- Discover Card

CREDIT CARD NUMBER \_\_\_\_\_

EXP. DATE \_\_\_\_\_ CSV NUMBER \_\_\_\_\_

NAME ON CARD \_\_\_\_\_

SIGNATURE \_\_\_\_\_

### Cancellation Policy

Registration is refundable if cancelled up to 5 business days prior to the course.



## To Register

BY PHONE  
(208) 571-0755

BY FAX  
(208) 575-2648

BY MAIL  
Chuck Miller Education  
Services LLC  
3201 W Bellomy Ln  
Boise, ID 83703-5311

ONLINE

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