

Learn how the development process works.

Land Acquisition and Development Finance

Instructor: Chuck Miller GMB CGB CGR CAPS
MIRM CMP MCSP CSP

Learn how the land acquisition process works from market analysis through property acquisition. This course will show you how developers assess markets, acquire land and devise site plans that are most likely to attract financing on optimal terms.

As a graduate of this course, you will be able to:

- Explain the major tasks of land development
- Navigate the land acquisition process from market analysis through property acquisition
- Recognize various types of development financing and understand the guidelines for obtaining the necessary

Designation Credit:

GMB

Continuing Education Credit:

CAPS, CGA, CGB, CGR, GMB, CSP, Master CSP, CMP, MIRM

This course has been approved for 6 hours of Realtor continuing education credit by the Idaho Real Estate Commission.



Additional Information

Wednesday Sep 12, 2018
8:00 am to 5:00 pm

Stewart Title Company
1944 S. Eagle Road
Meridian, Idaho 83642

Registration Information

(one form per attendee)

NAME _____

COMPANY _____

ADDRESS _____

CITY _____

STATE _____ ZIP _____

PHONE _____ CELL _____

FAX _____

E-MAIL ADDRESS _____

Please note: It is NAHB's policy not to share or sell its e-mail addresses.

Fees and Payment

- NAHB Member \$225 Non-Member \$325
- Check made payable to: Chuck Miller Education Services LLC
- MasterCard Visa
- Discover Card

CREDIT CARD NUMBER _____

EXP. DATE _____ CSV NUMBER _____

NAME ON CARD _____

SIGNATURE _____

Cancellation Policy

Registration is refundable if cancelled up to 5 business days prior to the course.



To Register

BY PHONE
(208) 571-0755

BY FAX
(208) 575-2648

BY MAIL
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Boise, ID 83703-5311

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